

KUONI DESTINATION MANAGEMENT A/S



CORE COMPETENCES

Kuoni Destination Management is a global organiser of Meetings & Incentive programmes. We kick off each project with a personal briefing. Based on this, we develop the strategy, create the concept, and generate ideas

We place the client's organisation at the focus of each event

What you can expect

Quick response times

You receive quick and detailed answers to all your requests. Our global state-of-the-art IT solutions link all our offices together and provide instant access to comprehensive product, service and destination know-how

Assured satisfaction

All services are hand-picked by our local purchasers. Their specialised local destination know-how and professional relationship with hotels, transportation companies, multi-lingual tour guides allow a continuous and stringent quality control and assure you customer satisfaction

You'll be in the know

We communicate openly and offer full transparency. You benefit from single-source services that guarantee streamlined performance in every respect. You get professional design and organisation counsel, including detailed budgeting of your event

CONTACT INFORMATION

COMPANY NAME	Kuoni Destination Management A/S
ADDRESS	Noerrebrogade 10, Ved Soerne, DK-2200 Copenhagen N.
WEB	www.kuoni-dmc.com/destinations/denmark/
MAIL ADDRESS	dmc.cph@dk.kuoni.com
PHONE NUMBER	+45 35 20 10 00
FAX	+45 35 20 13 30
CONTACT PERSON CONCERNING PCO/DMC LEADS	Francesca Mustaffi, dmc.cph@dk.kuoni.com
FORMATION YEAR	1906
NUMBER OF EMPLOYEES	36

SUBJECT AREAS EXPERIENCE/EXPERTISE

MEDICO/LIFE SCIENCE	X
IT	X
SCIENCE	X
INDUSTRY/TRADE	X
ENVIRONMENT/CLIMATE/ENERGY	X
SPORT	X
ARCHITECTURE/DESIGN	X
CULTURE/ART	X
EDUCATION/INFORMATION	X
ECONOMICS/FINANCE/MANAGEMENT	X
OTHER SUBJECT AREAS	

REFERENCES

COP15	Own cruise ship functioning as floating hotel, Dec 2008
CHELSEA FC LIVERPOOL FC	(2011) Champions League (2011) Pre Season preparations
EKIP 2010	2011 (congress) Post Expo, 1500 delegates 2010
EFORT	Registration, gala dinners, excursions
UNIVERSITY OF COPENHAGEN	Prize award 1200 delegates 2010
CIRSE	congress PCO 2008

SERVICES

FREE PARTICIPATION IN BIDDING PROCESS (BIDDING-PARTNER)	X
PRE-FINANCING	X
BUDGETING AND FINANCIAL PLANNING	X
SPONSORSHIPS/FUNDRAISING	X
INSURANCE	X
ADVICE ON VAT- AND LEGISLATIVE QUESTIONS	X
CONTACT TO AUTHORITIES	X
MARKETING	X
PRINTED MATERIALS	X
REGISTRATION	X
CALL FOR PAPERS	X
ABSTRACT HANDLING	X
MANAGEMENT OF EXHIBITION	X
SPEAKER-HANDLING	X
SECRETARIAT	X
ON SITE MANAGEMENT	X
AV-EQUIPMENT	X
INTERPRETERS	X
SOCIAL EVENTS	X
STUDY TOURS	X
PRE- AND POST TOUR PROGRAMMES	X
BOOKING AND CONTRACT NEGOTIATION - MEETING FACILITIES	X
BOOKING AND CONTRACT NEGOTIATION - HOTEL ROOMS	X
TRANSPORT	X
SECURITY	X
SIGNAGE	X
PR	X
OTHER	

TYPES OF EVENTS

ASSOCIATION CONGRESSES	X
CORPORATE MEETINGS	X
INCENTIVES	X
PRODUCT PRESENTATIONS	X
VIP PROGRAMS	X
STUDY TOURS AND TECHNICAL VISITS	X
EXHIBITIONS	X
GREEN MEETINGS, CRUISE SHOREX, CRUISE TURNAROUND, SPORTS	X

MEMBERSHIPS

DRF – DANISH TRAVEL AGENCY ASSOCIATION	X
ICCA	X
MPI	X
IAPCO	
COPENHAGEN CRUISE NET- WORK	X

SIZE OF EVENTS

UNDER 500 DELEGATES	X
500 – 2.000 DELEGATES	X
OVER 2.000 DELEGATES	X

LANGUAGES (spoken by employees)

ENGLISH	X
GERMAN	X
FRENCH	X
ITALIAN	X
SPANISH	X
PORTUGUESE	
SWEDISH	X
FINNISH	X
NORWEGIAN	X
JAPANESE	
CHINESE (MANDARIN)	
RUSSIAN	X