

WELCOME



W E L C O M E

CORE COMPETENCES

WELCOME was created 13 years ago with the wish of establishing a Danish company which could develop concepts and produce professional world class events.

We have taken advantages of the Danish sense for cross competences and today WELCOME is a unique team of specialists within creativity, concept development, communication, logistics, IT and economy. Add to this a unique composed supplier network made of the best players in the market - all fulfill our demands for innovation, professionalism, working environment and operational reliability.

We see our primary task as being consultant and guide to our clients, thus ensuring their expectations are met to the full, within the budget confines. As one of the largest consumers in the market our clients has the advantage of the best prices and the technical solutions.

Creativity, meticulous planning and quality are keywords to our work, thus our wealth of experience has taught us that there are no substitute for planning and control.

If you fail in planning, you can be certain to plan in failing in your event. As a consequence we follow a steady working procedure which assures that everything is accounted for – every time!

CONTACT INFORMATION

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|--|---|
| COMPANY NAME | Welcome |
| ADDRESS | Billedvej 4, 1st floor, 2100 Copenhagen |
| WEB | www.welcomehome.dk |
| MAIL ADDRESS | boesen@welcomehome.dk |
| PHONE NUMBER | +45 70 25 80 20 |
| FAX | +45 70 25 60 20 |
| CONTACT PERSON CONCERNING PCO LEADS | Jørgen Boesen – boesen@welcomehome.dk |
| FORMATION YEAR | 1998 |
| NUMBER OF EMPLOYEES | 8 |

WONDERFUL
COPENHAGEN



SUBJECT AREAS EXPERIENCE/EXPERTISE

| | |
|------------------------------|---|
| MEDICO/LIFE SCIENCE | X |
| IT | X |
| SCIENCE | X |
| INDUSTRY/TRADE | X |
| ENVIRONMENT/CLIMATE/ENERGY | X |
| SPORT | X |
| ARCHITECTURE/DESIGN | X |
| CULTURE/ART | X |
| EDUCATION/INFORMATION | X |
| ECONOMICS/FINANCE/MANAGEMENT | X |
| OTHER SUBJECT AREAS | |

REFERENCES

| | |
|---|---|
| NOVO NORDISK A/S | Preferred partner at Novo Nordisk since 2009 |
| E&E CONGRESS ORGANISATION | 4th Euraphalt & Eurobitume Congress, 1000 persons, Bella Center, 2008 |
| MAERSK A/S | ERT Meeting 2008 (VIP), 60 persons, Hotel D'Angleterre |
| DI – CONFEDERATION OF DANISH INDUSTRIES | Danish Industries - Summit, 1000 persons, TAP1, 2008+2009 +2010+2011 |
| CITY OF COPENHAGEN | Velocity Global 2010, 1000 persons, Øksnehallen |

SERVICES

| | |
|---|---|
| FREE PARTICIPATION IN BIDDING PROCESS (BIDDING-PARTNER) | X |
| PRE-FINANCING | X |
| BUDGETING AND FINANCIAL PLANNING | X |
| SPONSORSHIPS/FUNDRAISING | X |
| INSURANCE | X |
| ADVICE ON VAT- AND LEGISLATIVE QUESTIONS | X |
| CONTACT TO AUTHORITIES | X |
| MARKETING | X |
| PRINTED MATERIALS | X |
| REGISTRATION | X |
| CALL FOR PAPERS | X |
| ABSTRACT HANDLING | X |
| MANAGEMENT OF EXHIBITION | X |
| SPEAKER-HANDLING | X |
| SECRETARIAT | X |
| ON SITE MANAGEMENT | X |
| AV-EQUIPMENT | X |
| INTERPRETERS | X |
| SOCIAL EVENTS | X |
| STUDY TOURS | X |
| PRE- AND POST TOUR PROGRAMMES | X |
| BOOKING AND CONTRACT NEGOTIATION - MEETING FACILITIES | X |
| BOOKING AND CONTRACT NEGOTIATION - HOTEL ROOMS | X |
| TRANSPORT | X |
| SECURITY | X |
| SIGNAGE | X |
| PR | X |
| OTHER | |

TYPES OF EVENTS

| | |
|----------------------------------|---|
| ASSOCIATION CONGRESSES | X |
| CORPORATE MEETINGS | X |
| INCENTIVES | X |
| PRODUCT PRESENTATIONS | X |
| VIP PROGRAMS | X |
| STUDY TOURS AND TECHNICAL VISITS | X |
| EXHIBITIONS | X |
| OTHER | |

MEMBERSHIPS

| | |
|--|---|
| DRF – DANISH TRAVEL AGENCY ASSOCIATION | X |
| ICCA | |
| MPI | X |
| IAPCO | |
| OTHER ISES | X |

SIZE OF EVENTS

| | |
|-----------------------|---|
| UNDER 500 DELEGATES | X |
| 500 – 2.000 DELEGATES | X |
| OVER 2.000 DELEGATES | X |

LANGUAGES (spoken by employees)

| | |
|--------------------|---|
| ENGLISH | X |
| GERMAN | X |
| FRENCH | |
| ITALIAN | |
| SPANISH | |
| PORTUGUESE | |
| SWEDISH | X |
| FINNISH | |
| NORWEGIAN | X |
| JAPANESE | |
| CHINESE (mandarin) | |
| OTHER | |